# beautyworld MIDDLE EAST

POST SHOW REPORT

2022

The 26<sup>th</sup> edition of **Beautyworld Middle East** concluded on a high note with a strong international presence from **66** exhibiting countries and **27** international country pavilions, making it a huge success.

The three-day event engaged **52,760 visitors** from **139 visiting countries** with a full itinerary of events, from a keynote interview with **Jo Malone CBE** at the Next in Beauty conference and live demonstrations at Front Row by Nazih Group, to the **Mounir Master Class**, fragrance interpretations at Signature Scent, an exclusive platform of niche fragrances at Quintessence and much more.

As we draw curtains on this edition, we thank everyone for joining us over three exciting and memorable days at the Dubai World Trade Centre. We are grateful to our valued exhibitors, visitors, speakers, presenters, sponsors and partners.

Edition

26<sup>th</sup>

**Date** 31 Oc

31 Oct – 2 Nov, 2022

Venue

Dubai World Trade Centre Organiser



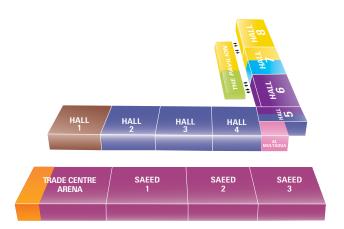
messe frankfurt



# Venue Map —

- Machinery, Packaging, Raw Materials & Contract Manufacturing
- Quintessence the art of perfume
- Natural & Organic
- Hair, Nails & Salon Supplies
- **Beauty Tech**

- Fragrance Compounds & **Finished Fragrance**
- Cosmetics & Skincare
- Personal Care & Hygiene
- **International Country Pavilions**



### **Exhibitor** Overview

1,430 exhibitors

66 countries

country pavilions

#### **Regional Breakdown** of Exhibitors



- A 39% Europe
- В 36% Asia
- C 15% Middle East
- 5% South America D
- Ε 2% North America
- F 1% Africa
- G 1% Russia
- 1% South Africa

### Visitor Overview

**52,760** >

visitors

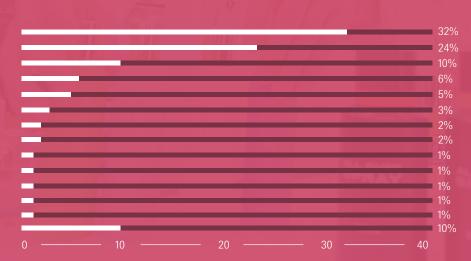
countries

#### **Country Breakdown** of Exhibitors



- **A** 66% UAE
- 8% Saudi Arabia В
- 7% C Iran
- **D** 6% India
- **E** 3% Pakistan
- F 3% Kuwait
- 2% G Iraq
- 2% Н Türkiye
- 2% Egypt
- 1% Oman





## Show

## Features & Events •



Signature Scent
Al Multagua Ballroom

Trade Centre Arena



Beautyworld Middle East Awards The Address Sky View



Quintessence – the art of perfume Al Multagua Ballroom



Front Row by Nazih Group The Pavilion

**Next in Beauty Conference** 



The School Masterclass by Mounir

Sheikh Maktoum Hall



The Premium Club The Premium Club
Trade Centre Arena



# **Digital** Platform

**155,323**Recommendations

**14,509** Connections



Hanna Felipe, Brand & Product Manager, Piliani

and even South Africa."

8,777

Mobile App Users



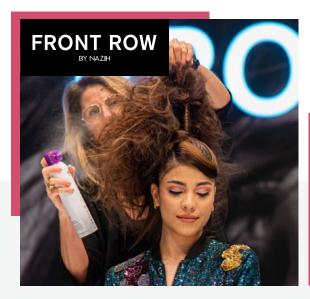
#### Cyber Blend by Jean Niel Sas crowned Beautyworld Signature Scent

16 of the top international fragrance houses came together to create their interpretation of a signature scent for the show. The Cyber Blend scent by Benoît Vittet, Head of Perfumery at Jean Niel Sas, scooped the coveted award for this year's edition courtesy of their scent, which was deemed to perfectly encapsulate the essence of the event through notes such as Fiery Saffron, Pink Pepper and Oudh.



# A stellar night with glitz and glamour felicitating winners across 13 categories

The Beautyworld Middle East Awards returned this year with a flamboyant masquerade gala dinner on 31 October 2022 at the Address Sky View Ballroom. The ceremony recognized outstanding performers, visionaries and achievers across the industry and created an opportunity to network and celebrate with the global beauty industry.





# Market Information

Retail Value for the Top 5 Categories in 2022

			?\*   <b>@</b>		
	Fragrance	Hair Care	Skin Care	Colour Cosmetics	Men's Grooming
MEA	\$5.3bn	\$6.8bn	\$5bn	\$4.2bn	\$3.7bn
GCC	\$2.6bn	\$1.7bn	\$1.4bn	\$1.3bn	\$1.1mn
UAE	\$632mn	\$341mn	\$322mn	\$292mn	\$542mn
KSA	\$1.6bn	\$1.013bn	\$738mn	\$642mn	\$311mn

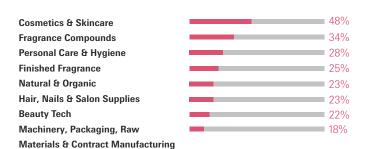
<sup>\*</sup>All values mentioned above are in U.S. dollars

In 2022, KSA and the UAE together will comprise **22.6**% of the Middle East & Asia's beauty and personal care market

\*Source: Euromonitor International

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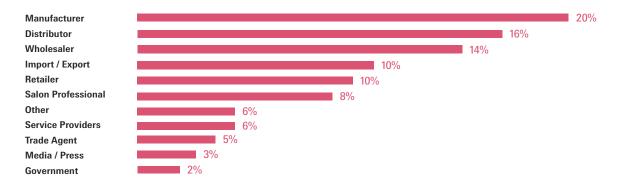
# Visitor interest by product segment



"I love new ideas, new energy and I love the fact that people are building businesses from all over the world. I believe there's a huge opportunity in the Middle East and Far East and there's great opportunity for discovering international markets here at Beautyworld Middle East."

Jo Malone CBE, perfumer and founder of Jo Loves

# Visitors **nature of business**



Visitor
Satisfaction
97%

Likelihood to Visit Beautyworld Middle East Next Year 95%



**Exhibitor Satisfaction** 

91%

Likelihood to Exhibit at **Beautyworld**Middle East Next Year

96%

"This is a \$6.8 billion market opportunity and already US companies are exporting \$335 million of beauty and personal care goods to this region every year. Companies come from all over and look for the newest and hottest products and they end up in retail stores right after Beautyworld Middle East."

Bruce Ellsworth, Commercial Attaché, Consulate General of the USA

## **Exhibitor Enquiries**

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#### Press & Media

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